

## SAGEMCOM REINFORCES ITS ENERGY OFFER BY ACQUIRING FRÖSCHL

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**SAGEMCOM, EUROPEAN LEADER FOR COMMUNICATING METERS, HAS ANNOUNCED ITS ACQUISITION OF THE FRÖSCHL GROUP, GERMAN LEADER IN METERING DATA MANAGEMENT SOFTWARE, THURSDAY 25 OCTOBER.**

Thanks to this acquisition, the Sagemcom group, for which energy management is one of its three major activities via its subsidiary, Sagemcom Energy & Telecom, has enriched its range and confirmed its aim to become one of the world key players in smart metering solutions.

The addition of Fröschl's expertise in metering data processing software ideally completes the current portfolio of Sagemcom and should boost group growth via the acquisition of new customers. By covering the entire value chain, from communicating meters to the processing of the data collected, Sagemcom has become one of the rare actors able to offer a range meeting the future requirements of energy operators.

The Fröschl group consists of two companies (ITF, Industrie-Technik Fröschl and EDV, Elektronische Datenverarbeitung), employs 70 and provides support for more than 250 customers throughout the world with services and consultancy teams.

With turnover of almost 1.5 thousand million euros and 4,600 employees throughout the world, Sagemcom has recorded the highest level of growth on the communicating meter market (40% in 2011) and is the only supplier able to offer the three most-requested solutions by the major energy distributors in Europe.

*"We are delighted with this acquisition. Fröschl's reputed expertise will enable us to meet all requirements for metering solutions, by offering a complete range and optimised value to our customers internationally",* highlighted Patrick Sévian, Sagemcom CEO.

"I am enthusiastic about the idea that a leading group such as Sagemcom can boost the international development of my company", declared Wilfried Fröschl, Fröschl group CEO.

Thanks to this acquisition, the Sagemcom group has reinforced its subsidiary, Sagemcom Energy & Telecom, at a time when the energy management market is expanding rapidly. This operation is part of the group's international development strategy, by confirming organic growth thanks to targeted acquisitions, completing its range and providing access to new markets.

#### **About Sagemcom**

French high-technology group with an international dimension, Sagemcom operates on markets of broadband (digital home, digital set-top box, broadband and residential terminals), telecom and energy (telecommunications infrastructure, smartgrid and metering), and management of documents (printing terminals, software and solutions, digital production workflow).

With a turnover of about 1.5 billion Euros, Sagemcom employs 4 600 people on five continents; already a European leader in most of its key markets, Sagemcom aims to become a world leader in high added value communicating terminals.

Sagemcom is strongly committed to sustainable development through the life cycle of its products: eco-design, energy consumption, ethical code of all its suppliers.

For more information: [www.sagemcom.com](http://www.sagemcom.com)

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