

## SAGEMCOM, MAJOR PLAYER IN THE FRENCH SMART METER INDUSTRY, CHOSEN BY ERDF TO PROVIDE MORE THAN 1.2 MILLION METERS AND DATA CONCENTRATORS LINKY

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**FOLLOWING A CALL FOR TENDER, SAGEMCOM WILL PROVIDE MORE THAN 1.2 MILLION METERS AND DATA CONCENTRATOR FOR THE LINKY PROGRAM, ESTABLISHING ITS POSITION AS A KEY PLAYER IN THE FRENCH SMART METER INDUSTRY.**

With nearly 1 million products to be deployed by 2017, Sagemcom is the only actor to be present on the entire G3 smart meters chain, a technology with a strong export potential.

Every day, 250 people located in Rueil-Malmaison (head office of Sagemcom) contribute to the research, the development, the design and the marketing of meters, data concentrators and software for the management of electricity, gas, and water. The production of these communicating products will be carried out in Dinan, in the heart of an ecosystem perfectly adapted to the assembly of large series of smart meters.

"The awarding of these contracts is a major step for ErDF and kicks off the industrial stage of the Linky program. Its success is based on ErDF's partnership with all the concerned industry players. With these smart meters, ErDF is part of the digital revolution and supports the deployment of smart grids in France", says Bernard Lassus, Director of ErDF Linky Programme.

"The choice of ErDF to put their trust in Sagemcom for the entire G3 chain rewards the strategic choices we've made over the last years. The significant step forward done with Linky will be observed worldwide and will contribute to the influence of the French smart meter sector. We are proud to be part of and we intend to build on this success to actively participate in the export of this French technology," said Eric Rieul, Deputy CEO of Sagemcom Energy & Telecom.

Based in Rueil Malmaison, Sagemcom, owned by its employees at 30%, is a French company that designs and manufactures communicating terminals especially in the Energy and Telecom areas.

### **About Sagemcom**

Sagemcom is a French international group that operates on broadband (digital homes, decoders, box Internet, telephony and multimedia terminals), Telecom and energy (telecommunication infrastructures, smart meters, and energy management), and document management (printing terminals, software and solutions, dematerialisation) markets.

With a turnover of over 1.3 billion Euros, Sagemcom employs 4,600 people across the five continents and is European leader in most of its key markets. Sagemcom aims to become a world leader in high added value communicating terminals.

Sagemcom is strongly committed to sustainable development through its product life cycles: eco-design, energy consumption, and an ethical charter applicable to all its suppliers. For more information:

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