

SAGEMCOM ANNOUNCES 2014 PARTNERS OF THE YEAR AWARD WINNERS

SAGEMCOM TO RECOGNIZE TOP PARTNERS OF THE YEAR IN 8 DIFFERENT CATEGORIES GLOBALLY

Montreal, Canada (May 27, 2015) - Sagemcom, a global leader in advanced fax solutions for IP networks with XMediusFAX[®], today announced the winners of the 2014 Partner of the Year awards in North America and in Europe. Award winners were selected from a group of top partners and resellers that have demonstrated excellence in performance, a strong expertise of XMediusFAX[®] solutions and distinctive achievements throughout the year.

Excellence in partnership in every regions of the world plays a fundamental role for Sagemcom continued business success. We are committed to continuously help our partners to grow their businesses, generate new opportunities, increase profitability and maintain competitive edge within the industry.

Every year, Sagemcom proudly highlights the partners' commitment to delivering business excellence. This year, there are 8 awards that celebrate the partners that have demonstrated a high level of collaboration with Sagemcom, in-depth knowledge of the markets and of our solutions as well as outstanding sales performance.

The Sagemcom Partner of the Year recipients are:

Global Partner of the Year:

Xerox

Technology Partner of the Year:

Orange

Fastest growing Partner of the Year:

Telstra

MFD Partner of the Year:

Apogee

UC Partner of the Year:

Presidio

OEM Partner of the Year:

ALE International

Best Performing Partner of the Year:

NextiraOne

New Partner of the year:

Controlware

“Our Partners extend and enhance Sagemcom’s reach and power to do more for customers. These award winners have strong expertise and have excelled in growing our mutual businesses”, said Jean Champagne, General Manager of the Enterprise Solutions Department. “Congratulations to our Partner of the Year Award winners that have demonstrated a focus on delivering customer value with XMediusFAX® solutions.”

About Sagemcom

Sagemcom is a French international group that operates in broadband (digital homes, decoders, box Internet, telephony and multimedia terminals), telecom and energy (telecommunication infrastructures, smart meters, and energy management), and document management (printing terminals, software and solutions, dematerialisation) markets. With a turnover of over 1.2 billion Euros, Sagemcom employs 4,200 people across the five continents and is the European leader in most of its key markets. Sagemcom aims to become a world leader in high value added communication terminals.

For more information, please visit: www.xmedius.com

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