

Subject: New location in Ezzahra for Sagemcom Tunisie Broadband Manufacturing Unit location

Dear Sir or Madam,

On 2019 January 22nd, you have received an information from Sagemcom related to the new location in Ezzahra for Sagemcom Tunisie Broadband Manufacturing Unit location.

The current document describes more precisely some rules to enable your sales department, your logistics department and your accounting department to properly manage this evolution.

Reminder:

The actual Sagemcom Tunisie BEN AROUS location will be dedicated to Energy Manufacturing Unit and support function Departments. The address remains: **Sagemcom Tunisie –Site BNR, ZI Borj El Ghorbel 2013 BEN AROUS Tunisie.**

The new location address in Ezzahra for Sagemcom Tunisie Broadband Manufacturing Unit location is: **Sagemcom Tunisie – Site EZH, GP1, Km 13 Route de Sousse, 2034 EZZAHRA Tunisie.**

There is no change in the company name, which remains **Sagemcom Tunisie**.
Both BEN AROUS and EZZAHRA locations are part of Sagemcom Tunisie entity.

A – Sagemcom Purchase orders numbering

A –1: New Purchase Orders:

1 - Purchase Orders related to **Sagemcom Tunisie - Ben Arous location (current facility)** are set as follows:

- Location code in the purchase order : 4680
- For Production PO : PO number range is from **4620000000** up to **4629999999**
- For GNA, non-production PO : PO number range is from **4610000000** to **4619999999**
- For Subcontracting PO : PO number range is from **4640000000** to **4649999999**

2 – Purchase Orders related to **Sagemcom Tunisie - Ezzahra location (new facility)** are set as follows:

- Location code in the purchase order : 4681
- For Production PO : PO number range is from **4720000000** up to **4729999999**
- For GNA, non-production PO: PO number range is from **4710000000** up to **4719999999**
- For Subcontracting PO : PO number range is from **4740000000** up to **4749999999**

A –2: Rules applicable to current Backlog for CMI and regular POs:

- Actual PO related to Broadband activity will be transferred on the new location 4681 with a change only on the first digit

Example: 4620000022 will be replaced by Z620000022

Please note that PO Line items will be unchanged after above replacement.

Original PO	PO after transfer
4620000022-10	Z620000022-10
4620000022-20	Z620000022-20
4620000022-30	Z620000022-30

- For the parts used on both Broadband and Energy activities (BNR and EZH locations), the transfer will be done based on PO number and line number:
In such cases, we will keep the lines dedicated to BNR deliveries and duplicates in new PO the lines dedicated to EZH deliveries (and cancel those lines in original PO)

Example:

Original PO	PO BNR after transfer	PO EZH after transfer
4620000022-10 for Energy needs	4620000022-10	No line
4620000022-20 for Energy needs	4620000022-20	No line
4620000022-30 for Broadband needs	4620000022-30 CANCELLED	Z620000022-30
4620000022-40 for Energy needs	4620000022-40	No line

- PO on which partial Delivery has been made, will not be affected by duplication: still to deliver quantities will be delivered to BNR location.
- Our procurement team will communicate PO list for transfer and transfer date
- Updated PO will be visible on Sagemcom portal (SNC) or through EDI

B - Shipment and Delivery

B – 1 Regarding the shipment with DAP incoterm:

When you receive a purchase order stating delivery on 4680 location (The Ben Arous site, with DAP GEFCO-VITROLLES incoterm on the PO, you fill in the delivery information as below (Ship to):

GEFCO FRANCE SAS
C/O SAGEMCOM TUNISIE –BNR
Warehouse Sagemcom, ZAC of Anjoly, LP 20543, 13814 Vitrolles Cedex, France

When you'll receive a purchase order stating delivery on 4681 location (The Ezzahra location), with DAP GEFCO-VITROLLES incoterm, you will fill in delivery information as below (Ship to):

GEFCO FRANCE SAS
C/O SAGEMCOM TUNISIE –Site EZH
Warehouse Sagemcom, ZAC of Anjoly, LP 20543, 13814 Vitrolles Cedex, France

B – 2 Regarding the shipment with FOB / FCA incoterm:

Deliveries should be separated as described below:

One Booking per Location & "Invoiced to"

Maximum 4 possibilities

1. Site EZH & "Invoice to" : Sagemcom
2. Site EZH & "Invoice to" : Supplier (CMI)
3. Site BNR & "Invoice to" : Sagemcom
4. Site BNR & "Invoice to" : Supplier (CMI)

After sending your request to our forwarder, they will give you the Booking(s) number(s)
(Reminder: the Booking Number must be stuck on each pallet)

It is forbidden to mix up Location or/and "Invoice to" on the same pallet (the same Booking)

In this case our forwarder will refuse your booking(s) (Sagemcom rule) and you won't be able to ship the goods

C – Invoicing

The company name remains the same: Sagemcom Tunisie. The invoicing address remains the same.

C – 1 Invoice to:

Without consideration of the delivery address, each and every invoice has to be sent to the current address:

Sagemcom Tunisie
Att. Service Comptabilité Fournisseurs
Z.I Borj Ghorbel Ben Arous – TUNISIE

And/or to the email address you are currently using

C – 2 Invoice quantity:

In order to avoid any trouble, and ease the payment process, it is mandatory to issue **separate invoices** for Ben Arous facility (PO under 4680-BNR code) from Ezzahra facility (PO under 4681-EZZ code).

This is essential and must be anticipated with your accounting department.

In case of any question, please contact Sagemcom Tunisie purchasing department.

Yours faithfully,

Thibault DECODUN
VP, Purchasing